

Message Text

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61

ACTION EB-11

INFO OCT-01 EUR-25 ISO-00 CAB-09 CIAE-00 COME-00 INR-10

NSAE-00 RSC-01 FAA-00 XMB-07 TRSE-00 OMB-01 DRC-01

/066 W

----- 119038

R 211145Z FEB 74

FM AMEMBASSY BELGRADE

TO SECSTATE WASHDC 8549

INFO AMCONSUL ZAGREB UNN

DIA WASHDC

LIMITED OFFICIAL USE BELGRADE 0812

E.O. 11652: N/A

TAGS: ETRD, ETRN, YO

SUBJECT: JAT TAKES OPTIONS ON FOUR BOEING 727'S

PASS EXIM

1. TANJUG ENGLISH LANGUAGE SERVICE ANNOUNCED FEB 21 THAT JUGOSOVENSKI AEROTRANSPORT (JAT) HAS TAKEN OPTION TO PURCHASE FOUR BOEING 727S FOR DELIVERY IN MARCH-JUNE 1975. COST PUT AT \$34 MILLION.

2. BRANKO BASIC, JAT PROCUREMENT MANAGER, CONFIRMED FOREGOING TO EMBOFF FEBRUARY 21. MODELS TO BE PURCHASED BY JAT ARE 727-200 ADVANCED, WITH ONE PER MONTH DELIVERY IN MARCH-JUNE 1975 PERIOD.

3. FINAL NEGOTIATIONS "ON DETAILS" WILL BE HELD WITH BOEING BY END OF THIS MONTH OR BEGINNING OF MARCH. BASIC GAVE IMPRESSION THAT OPTION VERY FIRM.

4. COUNTING DELIVERY TWO 727-200 AIRCRAFT SCHEDULED FOR JUNE 1974, OPTION FOR FOUR MORE BOEING 727-200 WILL BRING TOTAL JAT 727-200 FLEET UP TO SIX AIRCRAFT BY JUNE 1975. BOEING SALES BREAK-THROUGH MADE IN DIRECT COMPETITION WITH MCDONNELL-
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DOUGLAS DC-9, OF WHICH JAT ALREADY HAS 13. AVIATION SOURCES HAVE

TOLD US THAT JAT BELIEVES 727, WITH HIGHER LOAD CAPACITY
THAT DC-9 AY BE BETTER SUITED TO HIGH LOAD FACTOR DOMESTIC ROUTES,
SUCH AS BELGRADE-ZAGREB RUN.
JOHNSON

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NNN

Message Attributes

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Decaption Note:
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Disposition Authority: morefirh
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